

DC SUSTAINABLE ENERGY UTILITY

FY 2013 Preliminary Results and FY 2014 Updates

Advisory Board Meeting March 18, 2014



FY 2013 Preliminary Results

- Higher energy savings
 - 100% higher electricity savings
 - 900% higher natural gas savings
- More projects completed
 - -140 C&I projects
 - -> 300,000 measures installed



FY 2013 Preliminary Results

- ► 30% decrease in Admin costs in FY13
- ◆ 400 District residents from every Ward worked in support of DCSEU projects
- ► \$4.6 million spent with CBEs



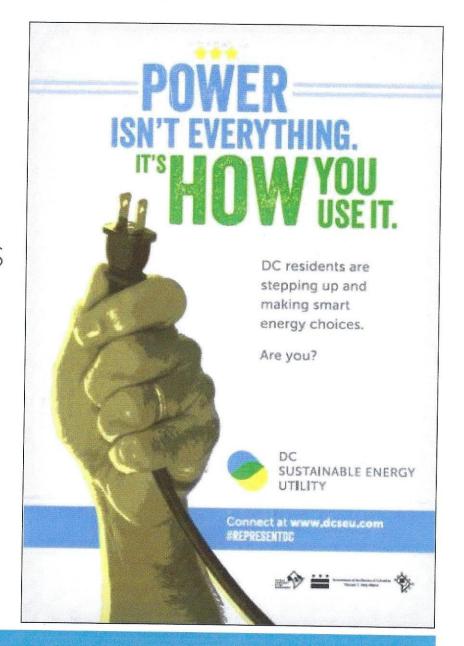
DCSEU Recognition

- ◆ 40+ earned media mentions in FY14
 - Washington Post, the Express, Hill Rag, WTOP
- Highest website traffic since DCSEU launch
 - 100% improvement over FY 2013
- Doubled social media engagement in 1 year
- Successful DC Green Schools Challenge mentorship
 - 30% savings at Langley!
 - Anacostia High School wins \$10,000!



NEW Brand Campaign

- Launched March 1
 - Advertising in newspapers
 and online
 - New program marketing materials
 - Outdoor advertising in available PSA space
 - Bus shelters
 - Exterior bus advertising





Opportunities for Board Engagement

- Identifying opportunities to leverage outside funding
 - Foundations
 - PJM
- Developing a formula to estimate green jobs and workforce development strategy



Join Us!

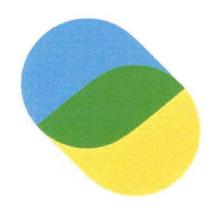


- In partnership with WMATA, DDOE, DDOT, Capital Riverfront, & Zipcar
- www.dcseu.com/powerlunch



Thank you for your continued support

3 year anniversary March 24th



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